

## Leonard Ryan, Founder and President



Leonard Ryan is Founder and President of Laguna Hills, Calif.-based [QuestSoft Corporation](#), a provider of automated compliance review software for the mortgage industry. Since the company's founding in 1995, Ryan continues to oversee strategic planning and the day-to-day operations for the company including business and software development, interface partners, sales and pricing. Under Ryan's leadership, QuestSoft has received *Mortgage Technology's* Top 50 Service Provider Award since 2009 and was named a Top Workplace by *The Orange County Register* in both 2013 and 2014 out of over 10,000 applicants.

Leonard Ryan has been associated with the mortgage industry for over 30 years, including co-owning a mortgage company, developing loan origination software and since 1995, becoming a major compliance software leader. He is a member of both MBA HMDA and NMLS Mortgage Call Report working groups and is a frequent speaker at trade association and mortgage software vendor conferences.

Mr. Ryan's contributions to the improvement of the mortgage industry have garnered many awards in recent years. In 2014, Leonard was named a Tech All-Star by the MBA's *Mortgage Banking Magazine*. Mr. Ryan was also one of only three finalists nationwide for a special award from *Mortgage Technology Magazine* called the *Steve Fraser Visionary Award*. The award recognizes individuals that have helped define technology in the mortgage industry today. In 2016, Mr. Ryan was added to *MPA's Hot 100* list of impressive mortgage industry superstars. From that list he was one of only 5 tech company winners and the only compliance company executive to qualify.

In addition to personal recognition, his company, QuestSoft, has received more than 20 awards since 2012 including the top award for a vendor, the *Lenders' Choice* award, voted on by thousands of lenders nationwide.

Prior to founding QuestSoft, Ryan was Senior Vice President of MixStar, Inc., where he helped design and launch a Lender/Broker communication network. Before working with MixStar, Ryan was Senior Vice President of RAM Computer Associates in Irvine, Calif. In this position, he helped redesign and significantly improve PowerPak Mortgage Software, building the company from 50 clients to more than 850 in a short three-year

period of time. During that time, Ryan designed and worked in tandem with industry trade groups to implement a standardized loan submission form for investors, a form that remains largely the same 25+ years later. Prior to entering the mortgage software industry, Ryan co-owned a mortgage company.

Ryan is an associate member of the Mortgage Bankers Association (MBA), the American Bankers Association (ABA), the American Association of Residential Mortgage Regulators (AARMR) and many state associations. Ryan graduated from Loyola Marymount University in Los Angeles, Calif. and has been associated with the mortgage industry for more than 25 years.

## **Achievements**

- Personal Honors
  - Mortgage Banking Tech All Star Award – 2014
  - Steven Fraser Visionary Award – finalist – 2014
  - Orange County Business Journal Excellence in Entrepreneurship Award – finalist – 2014 and 2015
  - Mortgage Professional America (MPA) Hot 100 Award - 2016
  - Current Member – NMLS Mortgage Call Report Working Group (AARMR)
  - Current Member – MBA RESBOG Fair Lending/HMDA Task Force
  
- Business Awards
  - Mortgage Technology Magazine – Lender’s Choice Award – 2014
  - Mortgage Technology Magazine – Lender’s Choice Award – finalist 2012
  - Orange County Register Top Workplace – 2013 and 2014
    - QuestSoft ranked the 12th-best small business in Orange County, CA in 2014

- Mortgage Technology Magazine – Top 50 Service Provider – 2009-2015
  - QuestSoft was the only Compliance Company to make the list 6 straight years.
- Mortgage Technology Magazine – 10X Award – finalist 2013
- Mortgage Executive Magazine – Top 50 Service Provider – 2013-2015
- Housing Wire Magazine – Tech 100 – 2013-2016
- CIO Review – World's Top 20 Promising Compliance Companies – 2015